



To Our Valued Distributors:

San Diego Lighting Associates is happy to announce that we now have a dedicated Quick Quotes Department to provide accurate and efficient service for discretionary opportunities. With competitive pricing and quick turnaround, our Quick Quotes department recognizes that you have the choice of many manufacturers and given time sensitivity, your demand is immediate. Quick Quotes is focused on the local service capabilities of Acuity Brands and other SDLA manufacturers.

Quick Quotes Service Model:

- **Competitive Market Level Pricing** for Acuity Brands Products (Lithonia Lighting, Peerless Quick Ship Items, Sensor switch, and LC&D.)
- **Availability**
 - **Stock** – Ontario, CA and other Acuity Brands Lighting Facilities.
 - **Manufacturing capabilities in Ontario, CA.** Many items can be made locally within **48 hours**. Please inquire for more details (below link for current items in production)
 - <http://www.acuitybrands.com/resources/quickship/lightquick>
- **Solutions** – We can assist you to select product configurations that are readily available.
- **Cross-Over Opportunities**

It is important that all information is provided when requesting a quote to eliminate any back and forth that can take up time.

Please supply the following:

- Send all Quick Quote requests via email to QuickQuotes@sdltg.com and mark them “Quick Quotes” in the subject line.
- Provide a job name to reference quote by and any contractors involved.
- Provide a complete part number and quantity needed if available.
- Lead time and Target “Buy Price.”
- Allow additional time for crossover or non-complete part numbers.
- Mark all orders as “Quick Quotes” on your purchase order and reference the quote number.

SDLA Quotations Capabilities:

(1) **Quick Quotes** – Small/ Medium BOM’s & Stocking material, “need it now at a competitive price” opportunities. Quick pricing and availability. Attn: Jessica Swank @ QuickQuotes@sdltg.com

(2) **Project Quotations** - large BOM’s with plans and schedules. Attn: Shawna Nunez @ Quotes@sdltg.com

Our Quick Quotes department is intended to add value to you, for your customer. The traditional bid work will continue to be handled by your outside salesperson.

As always, we thank you for your business.